



## CLIENT DRIVEN. RETAIL FOCUSED.

Crosbie Real Estate Group, LLC is an established retail real estate brokerage company based in Denver, CO.

Our services include:

- **Retailer Representation**
- **Landlord Representation**
- **Developer Representation**
- **Property Management**

Our size, culture, growth and strategy are intentional. We are small by design, focused on results, personal service, and lasting client relationships. We give our direct attention to the customer experience, and always with consideration to the well-being and productivity of each of our team members. Our clients continue to use us not only because of our expertise, timeliness, and follow-up, but most importantly, because of our integrity.

*Working together as partners toward a common goal allows us to maintain long term relationships that enable our clients to succeed.*

We also strive to continually enhance and give back to the Colorado community. Our success as a company result from the care and compassion of our team who bring our vision and values to life each day. Crosbie Real Estate Group has a long history of charitable giving, raising more than \$100,000 in charitable donations since our inception. This proactive attitude and execution will continue to be a primary focus of ours as it improves lives of individuals and creates stronger communities, year after year.

Our full-circle market knowledge and extensive involvement in the retail real estate arena allows us to know **which retailers are active, what areas they are looking in,** and all the **deals that are getting done.**

Our prominent real estate signage throughout the state of Colorado illustrates the **high-level services and outreach** we provide for each of our clients.

We stay ahead of industry trends by **leveraging the latest technology** and **social media channels** to their fullest extent.

Our clients view us and depend on us as their real estate advisors because we provide them with **unique and creative solutions** rooted from our **in-depth market research** - in short, we give them the knowledge and information they need to make the right decisions.



## TENANT REPRESENTATION

We provide our tenants the full range of services they need, including strategic planning, financial analysis, site disposition, site selection and acquisition, and transaction negotiation and execution. We never rely on guesswork or assumptions – we conduct timely, data driven analysis so that we can outline key milestones and success factors for each of our clients. This information, coupled with our extensive industry experience and market knowledge, enables us to match our clients with the perfect solution in an ideal location.

*“Through the invaluable assistance of Crosbie Real Estate Group, Wells Fargo Bank now has timely information on locations of interest...I can say with confidence that Wells Fargo Bank does not miss opportunities for new locations due in large part to the work of Crosbie Real Estate Group.”*

**Ronald K. Mack, Vice President, Wells Fargo**

## LANDLORD REPRESENTATION

Every property has a story... We take the time to learn it and tell it. Why? We understand the immediate nature of the retail business and the pressing needs of landlords, and we combine our extensive knowledge of the real estate market with a real, boots-on-the-ground presence in Denver and throughout the state of Colorado. To ensure we are achieving optimal product positioning and maximizing potential value, we execute strategies on an individualized basis.

*“For the past 10 years Crosbie Real Estate Group has done an excellent job representing The Bromley Companies in both leasing and sales of our retail assets. They are involved every step of the way and offer knowledgeable and creative advice. Through this continuous involvement they assist us in positioning our properties to maximize their value. They always put the client first and I view them as an integral partner in our success.”*

**Ted Shipman, The Bromley Companies**

## PROPERTY MANAGEMENT

End-to-end, we handle it all....that’s why a wide variety of property owners place full trust in us with numerous property types, including multi-tenant shopping centers (anchored and unanchored), freestanding commercial buildings, single-tenant assets, and receiverships and foreclosed properties. Our way of business is process driven in order to ensure we deliver high quality services in a timely, efficient manner that minimizes risk and contributes to our clients’ bottom line.

*“Crosbie Management Services has been managing our assets for the last 15 years. We continue to use them due to their consistent work and approach of treating our money like it was their own. It is great to always be able to rely and depend on them to manage our portfolio in a timely, organized and efficient manner.”*

**Scott Webb, American National**

### PARTIAL LIST OF CLIENTS:

- 7-Eleven
- Ace Hardware
- Alberta Development
- Anytime Fitness
- AT&T
- Brident
- Bromley Corporation
- Caribou Coffee
- City Market
- Coors Foundation
- Credit Union of Colorado
- DDR Corporation
- Deka Lash
- Denny’s
- Diamond Vogel
- Dickey’s BBQ
- DPC Development Co.
- Drake Real Estate
- Einstien Bros. Bagels
- El Pollo Loco
- Fitwall
- Hunt Properties, Inc.
- KFC
- Kin Properties
- Kroger
- McWhinney
- MedExpress
- Murphy USA
- Navy Federal Credit Union
- Quait Properties
- Regency Centers
- Regis Corp.
- Shea Properties
- Stonebridge Companies
- Sun & Ski Sports
- Supercuts
- The Learning Experience
- Tropical Smoothie Café
- Urban Frontier
- Verlo
- Visionworks
- Wells Fargo
- Wendy’s

